

# Wisconsin Retail Conference

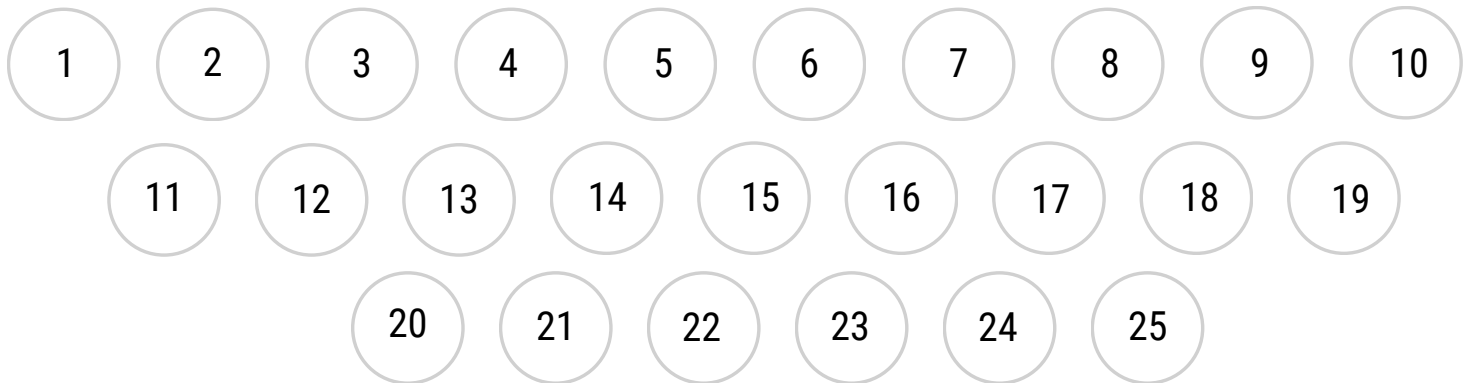


# CARW

COMMERCIAL ASSOCIATION OF REALTORS®

## Roundtable Discussions

### Main Stage and Screens



### Back of Room & Buffets

- Table 3:** 3rd Ward/Downtown Market Update – Bruce Westling, Newmark
- Table 4:** Analytics – David Semitekol, Mid-America Real Estate
- Table 5:** Construction Costs – Dave Schwartz, Innovative Construction Solutions
- Table 6:** Deer District – Michael Belot, Milwaukee Bucks
- Table 7:** Eau Claire/La Crosse Market Update Stuart Schaefer/Ryan Erickson Commonweal Development
- Table 8:** Expanding and Contracting Retailers – Fred Stalle, Mid-America Real Estate
- Table 13:** Expanding Restaurants – Jay Blom and Hakan Hare, Founders 3 Real Estate Services
- Table 14:** Financing in an Increasing Interest Rate Environment – Tom Maas and Rory Linder, Landmark Credit Union
- Table 15:** GB & Fox River Valley Market Update – Elizabeth Ringgold, NAI Pfefferle
- Table 16:** Investment Sales/Net Lease Properties – Patrick Gallagher, CBRE /Adam Connor, Colliers
- Table 17:** Lease Restructuring – Katie Falvey, Huron Consulting Group
- Table 20:** Madison/Dane County Market Update – Max Jacobson, Jacobson Commercial Real Estate – Jesse Schluter, Wisconsin Commercial Real Estate
- Table 21:** Mall Redevelopment/Non-Traditional Retail – Wayne Adcoe, CBL Associates
- Table 22:** Mixed Use Developments in Suburban Markets – Mark Lake, Wangard Partners
- Table 23:** Site Selection – Russ Sagmoen, Colliers
- Table 24:** Suburban Milwaukee Market Update – Isaac Berg and James McKenna, Colliers
- Table 25:** Working with Municipalities – Neil Stechschulte, City of Monona