



NAR Update on Federal Tax Reform Position

NAR has been actively engaged in the long-developing tax reform debate in Washington, D.C. The plan is expected to double the standard deduction and eliminate all personal deductions except the Mortgage

Interest Deduction and the deduction for Charitable Contributions. The plan eliminates the deduction for State and Local Taxes. [...Read More.](#)

CARW Members Conference Call - State Budget and Impact on Commercial Real Estate

The Wisconsin State Budget has been signed into law, albeit a few months late. There were many items in the budget that you, as members, and the WRA lobby team fought for to a) make commercial property ownership more affordable; 2) remove regulatory barriers to residential and commercial development; 3) revitalizing our downtowns and 4) protect private property rights. We will host a 30 minute all-member conference call with WRA Senior VP of Legal and Public Affairs, Tom Larson. He will go through [...Read More.](#)





September Lunch & Learn Recap: M7 – How do We Sell the Region?

On Monday, September 25, CARW welcomed Jim Paetsch, Vice President of Corporate Retention and Attraction for Milwaukee 7 (M7), to discuss how they market the region. With a room full of CARW members & affiliates, Jim presented great overview of the current state of our region, highlighting strong suits, manufacturing power, and strategy regarding Foxconn. Some major talking points throughout his presentation included: [...Read More.](#)

Deal of the Year Awards and Annual Meeting October 19th *Finalists have been announced!*

Celebrate the kick-off of CARW's 25th year and the Board Installation and some of the biggest, best, and most complicated Deals of 2017. We'll recognize the most notable commercial real estate professionals and transactions in Wisconsin and a few other awards. We'll be at the Grain Exchange with lots of surprises in store! See the finalists here: [...Read More.](#)



Thank you to all who participated in our 2017 NextGen program. Seeking 2018 members!

Thank you to all of our NextGen'Rs, speakers and sponsors for making this program possible. The registration is now open for the 2018 NextGen program. Next Gen is an initiative focused on helping member

firms recruit and retain commercial real estate professionals through giving access to up and coming real estate professionals to information and experts. The 9-month program will provide participants with high-level information and practical examples from commercial real estate projects, and enhance their commercial real estate networks. This experience will ...[Read More.](#)

Tax Credits and Commercial Real Estate: Coffee with CARW Recap

Brad Elmer, CFA, Managing Director of Project Finance and Incentives for Baker Tilly Capital, LLC discussed financing programs such as PACE (Property Assessed Clean Energy) financing, HTC (Historic Tax Credit), New Market Tax Credits, Tax Increment Financing and programs from the Wisconsin Economic Development Corporation. He also shared national case studies highlighting best practices at last week's Coffee with CARW.[Read more.](#)



A Home Run for Charity - REACH Softball Tournament

Thank you to all of our participating teams and sponsors for making this event possible. Temperatures were high, but higher spirits prevailed, allowing for an awesome tournament for a great cause! ...[Read More.](#)

Upcoming Events:

Members-Only Conference Call- State Budget Recap

September 29, 2017 | 9:00 a.m. - 9:30 a.m. | [Register Here](#)

CARW Happy Hour

October 3, 2017 | 4:00 p.m. - 6:00 p.m. | The Bavarian Bierhaus | [Register Here](#)

CARW Annual Meeting and Deal of the Year Awards

October 19, 2017 | 3:00 p.m. - 6:00 p.m. | Grain Exchange | [Register Here](#)

CARW Sponsor Reception and Thank You

October 25, 2017 | 5:00 p.m. - 8:30 p.m. | TBD

REACH Bowling Tournament

November 3, 2017 | noon - 5:00 p.m. | Root River | [More Info Here](#)

CARW Happy Hour

November 9, 2017 | 4:30 p.m. - 6:30 p.m. | TBD

CARW Lunch and Learn

November 13, 2017 | 11:45 a.m. - 1:15 p.m. | CARW Training Room

CCIM Site To Do Business Course

November 14, 2017 | 9:00 a.m. - 4:00 p.m. | Madison, WI | [More Info Here](#)

CCIM Site To Do Business Course

November 15, 2017 | 9:00 a.m. - 4:00 p.m. | Milwaukee, WI | [More Info Here](#)

CARW Holiday Party

December 4, 2017 | 5:00 p.m. - 8:00 p.m. | The Pfister Hotel

CARW Market Update with NAIOP Wisconsin Chapter

December 14, 2017 | 3:00 p.m. - 7:00 p.m. | The Pfister Hotel | [Register Here](#)

See the 2017-2018 calendar of events [HERE](#)