



Game Changer: Five Ways Foxconn will Impact Wisconsin's Real Estate Industry

On Monday, September 17, Governor Scott Walker signed into law, legislation that would create a series of incentives for Taiwanese manufacturer, Foxconn, to come to Southeastern Wisconsin. See pictures [HERE](#) from the event. The staggering benefits to the State's

economy have been well supported, and the boost to economic development efforts, well-documented. CARW members showed great support of this effort in an all member call to action as well as testimony by members in support of the legislation. A number of firm leaders also submitted an op-ed for the Milwaukee Journal Sentinel [HERE](#) that received recognition by leaders in the legislature. Now that the incentives are law, the real work will begin. [...Read More.](#)

Industry Trends: Transit Oriented Development Driving Investment

Many factors drive real estate investment and development, including economic conditions, market demand, and the availability of capital. Studies reveal another critical element now plays a significant role in determining where new real estate projects will be planned and built: proximity to ...[Read More.](#)





Commercial Real Estate Outlook: Commercial fundamentals are expected to maintain an upward trajectory

Commercial fundamentals in LCRE markets experienced solid demand during the quarter, in tandem with the uptick in economic activity. Even with the new supply, solid absorption led to increases in rents. Office demand was stable in the second quarter of 2017, fueled by higher tenant interest in technology, advertising and marketing, healthcare and ...[Read More.](#)

Deal of the Year Awards and Annual Meeting October 19th.

Finalists will be announced this week!



Stay tuned for the Deal of the Year finalists announcement this week! Celebrate the kick off of CARW's 25th year and the Board Installation as well as some of the biggest, best, and most complicated Deals of the Year. We'll recognize the most notable commercial real estate professionals and transactions in Wisconsin. We'll be at the Grain Exchange with lots of surprises in store! ...[Read More.](#)



September Lunch & Learn: M7 – How do We Sell the Region?

Hear from Jim Paetsch, VP of Corporate Retention and Attraction for Milwaukee 7 (M7). He will discuss the work of M7 including organizational strategy and how they market the region. He'll also talk about the

recent economic development “wins” including the Foxconn deal. In addition, learn about the organization, how deals are identified and how they get done. [...Read More.](#)

Seeking 2018 NextGen Applicants

Registration is now open for the 2018 NextGen program. CARW welcomed 14 talented commercial real estate practitioners to the 2017 NextGen program. The program included 9 months of programming and strategic networking opportunities to introduce and solidify relationships with some of Milwaukee’s most active, established real estate professionals. On behalf of CARW, we would like to thank all ...[Read more.](#)



Upcoming Events:

REACH Softball Tournament

September 22, 2017 | The Rock | [More Info HERE](#)

CARW Lunch and Learn - Jim Paetsch, M-7 on Selling the Region

September 25, 2017 | 11:45 a.m. - 1:15 p.m. | CARW Training Room | [Register Here](#)

CARW Happy Hour

October 3, 2017 | 4:00 p.m. - 6:00 p.m. | The Bavarian Bierhaus | [Register Here](#)

CARW Annual Meeting and Deal of the Year Awards

October 19, 2017 | 3:00 p.m. - 6:00 p.m. | Grain Exchange | [Register Here](#)

CARW Sponsor Reception and Thank You

October 25, 2017 | 5:00 p.m. - 8:30 p.m. | TBD

REACH Bowling Tournament

November 3, 2017 | noon - 5:00 p.m. | Root River | [More Info Here](#)

CARW Happy Hour

November 9, 2017 | 4:30 p.m. - 6:30 p.m. | TBD

CARW Lunch and Learn

November 13, 2017 | 11:45 a.m. - 1:15 p.m. | CARW Training Room

CCIM Site To Do Business Course

November 14, 2017 | 9:00 a.m. - 4:00 p.m. | Madison, WI | [More Info Here](#)

CCIM Site To Do Business Course

November 15, 2017 | 9:00 a.m. - 4:00 p.m. | Milwaukee, WI | [More Info Here](#)

CARW Holiday Party

December 4, 2017 | 5:00 p.m. - 8:00 p.m. | The Pfister Hotel

CARW Market Update with NAIOP Wisconsin Chapter

December 14, 2017 | 3:00 p.m. - 7:00 p.m. | The Pfister Hotel | [Register Here](#)

See the 2017-2018 calendar of events [HERE](#)