



October 26, 2017



#### Changes to Tax Reform - October 2017

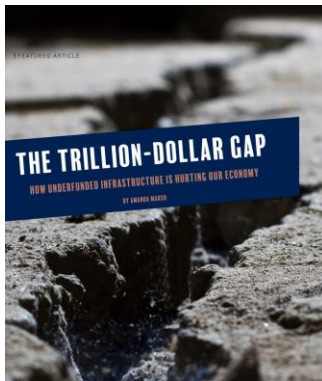
The REALTOR® position has always focused on strengthening the ability of Americans to buy, sell and own property. As commercial practitioners, we support a simplified tax code which will lead to increased economic growth, while opposing proposals that would disadvantage real estate investments compared to other asset classes.

While not specifically targeted in the tax reform plans, the continuation of the Section 1031 like-kind exchange continues to be at risk, and our advocacy efforts through NAR will support their ongoing benefit. [...Read More.](#)



## Milwaukee-Area's Real Estate Community Honors Top Projects

CARW handed out its Deal of the Year awards on October 19 at the Grain Exchange, along with honoring others in the real estate industry. Ikea, Master Lock Co. and other winners of this year's CARW Deal of the Year awards were hard-fought, but big wins for the local industry. [...Read More.](#)



## The Trillion-Dollar Gap

How underfunded infrastructure is hurting our economy and the impact on commercial real estate

[America's infrastructure has earned persistent D averages, and the failure to close the investment gap with needed maintenance and improvements. What we can expect: Increased travel times due to poor roads and airports; unreliable utilities due to an aging electric grid and inadequate water distribution; and higher costs for businesses to manufacture and distribute goods and provide services. ...Read More.](#)



## CARW Announces 2017 Deal of the Year Awards and the 2018 Board of Directors

CARW is pleased to announce the organization's 2018 Board of Directors. The announcement was presented to an audience of more than 250 commercial real estate professionals in attendance at the annual Deal of the Year Awards and Annual Meeting event on October 19, 2017. Ben Adank of SARA Investment Real Estate, will assume the role as Chairman for a one-year term. New to the board, CARW welcomes Adam Williquette and Ryan Trost. Curt Pitzen will serve as Immediate Past Chairman in 2018 after serving as Chairman in 2017. [...Read More.](#)

[See Ben's speech as Past Chairman, Curt Pitzen, passes the torch here.](#)



Chairman's Challenge Responds with a Sponsorship to the 2018 NextGen Program

[Our CARW Chairmen have responded to the Chairman's Challenge with great generosity. An idea was brought to our attention to use the sponsorship for our 2018 NextGen program. Because of them, CARW is pleased to waive the \\$200 joining fee for ALL 2018 NextGenR's! Matt Fahey, NextGen Class of 2017, shared](#)

[his experience with the program, "I thoroughly enjoyed my experience in the 2017 CARW NextGen program for a number of reasons but my main takeaway was the exposure the program gave us to the industries leaders in the various fields of real estate. As a broker, we deal with attorneys, brokers, developers, contractors, etc. in each transaction we complete and being able to hear from a veteran of each field throughout the program was invaluable." ...Read More.](#)

#### **Upcoming Events:**

##### **Aerotropolis Milwaukee**

Thursday, November 2, 2017 | 4:00 p.m. - 6:30 p.m. | Rockwell Automation Hangar | [RSVP](#)

##### **CARW Happy Hour**

November 9, 2017 | 4:30 p.m. - 6:30 p.m. | Irgens 833 | [Register Here](#)

##### **CARW Lunch and Learn**

November 13, 2017 | 11:45 a.m. - 1:15 p.m. | CARW Training Room | [Register Here](#)

##### **CCIM Site To Do Business Course**

November 14, 2017 | 9:00 a.m. - 4:00 p.m. | Madison, WI | [More Info Here](#)

##### **CCIM Site To Do Business Course**

November 15, 2017 | 9:00 a.m. - 4:00 p.m. | Milwaukee, WI | [More Info Here](#)

**BizTimes CRE Conference**

November 17, 2017 | 7:30 a.m. - 9:30 a.m. | ICC | [Register Here](#)

**CARW Holiday Party**

December 4, 2017 | 5:00 p.m. - 8:00 p.m. | The Pfister Hotel | [Register Here](#)

**CARW Market Update with NAIOP Wisconsin Chapter**

December 14, 2017 | 3:00 p.m. - 7:00 p.m. | The Pfister Hotel | [Register Here](#)

*See the 2017-2018 calendar of events [HERE](#)*