



[Wisconsin State Budget | Impact on Real Estate](#)

Earlier this month, members joined Senior Vice President for Legal and Public Affairs, Tom Larson, on an all-member call to discuss the impacts of the most recent State budget on Commercial Real Estate. Many engaged in the call and the conversation. After a two-month delay in the state budget process, Wisconsin lawmakers finally wrapped up the 2017-19 state budget. Gov. ...[Read more.](#)



RPAC – Your Dollars At Work

As a result of your RPAC support, CARW was equipped to fight for a number of issues that increase your bottom line at the State and National levels – issues related to property tax decreases, economic development opportunities like Foxconn, tax assessment changes, and transportation funding awareness. In addition, we are on the frontlines fighting for changes for EB-5 and the continuation of the 1031 Exchange with national tax reform discussions happening now. Our State association is currently involved in legislation related to the further modernization of TIF (tax increment financing), which will also benefit economic development, as well as the homeowners bill of rights that involves eminent domain and inverse condemnation. ...[Read More.](#)



BizTimes Commercial Real Estate Conference - November 17

The annual Commercial Real Estate and Development Conference, presented by BizTimes Milwaukee, Marquette University's Bell

Real Estate Program and the Commercial Association of Realtors Wisconsin (CARW), is southeastern Wisconsin's premier networking and information event for the industry. This conference examined the latest trends in commercial real estate and development and explored the possibilities for the year ahead. Part of our role is to survey the membership to get their pulse on the marketplace. Please help us by completing the one-minute survey! [...Read more.](#)



We are one day away from our Deal of the Year Awards and Annual Meeting!

Celebrate the kick-off of CARW's 25th year and the Board Installation and some of the biggest, best, and most complicated Deals of 2017. We'll recognize the most notable commercial real estate professionals and transactions in Wisconsin and a few other awards. We'll be at the Grain Exchange with lots of surprises in store! See the finalists here: [...Read More.](#)



Don't miss 2018 Annual Sponsor Opportunities for CARW – Commit Now and Receive Additional Benefits!

Some sponsor benefits include exposure to thousands of commercial real estate professionals weekly via online communications, exclusive presenting sponsor opportunities, speaking opportunities, prominent visibility on CARW website, and more! [...Read More.](#)



3 Techniques to Be the Best Sales Listener

The best way to build rapport with clients is by listening to them. Many people are naturally predisposed to talk—listening is a true talent [...Read more.](#)

Upcoming Events:

CARW Annual Meeting and Deal of the Year Awards

October 19, 2017 | 3:00 p.m. - 6:00 p.m. | Grain Exchange | [Register Here](#)

CARW Sponsor Reception and Thank You

October 24, 2017 | 5:00 p.m. - 7:00 p.m. | Bacchus | [Register Here](#)

CARW Happy Hour

November 9, 2017 | 4:30 p.m. - 6:30 p.m. | Irgens 833 | [Register Here](#)

CARW Lunch and Learn

November 13, 2017 | 11:45 a.m. - 1:15 p.m. | CARW Training Room | [Register Here](#)

CCIM Site To Do Business Course

November 14, 2017 | 9:00 a.m. - 4:00 p.m. | Madison, WI | [More Info Here](#)

CCIM Site To Do Business Course

November 15, 2017 | 9:00 a.m. - 4:00 p.m. | Milwaukee, WI | [More Info Here](#)

Aerotropolis Milwaukee

Thursday, November 2, 2017 | 4:00 p.m. - 6:30 p.m. | Rockwell Automation Hangar | [RSVP](#)

BizTimes CRE Conference

November 17, 2017 | 7:30 a.m. - 9:30 a.m. | ICC | [Register Here](#)

CARW Holiday Party

December 4, 2017 | 5:00 p.m. - 8:00 p.m. | The Pfister Hotel

CARW Market Update with NAIOP Wisconsin Chapter

December 14, 2017 | 3:00 p.m. - 7:00 p.m. | The Pfister Hotel | [Register Here](#)

See the 2017-2018 calendar of events [HERE](#)

<p>DATA SPONSOR  <small>BUILDING DATA EVERYWHERE</small></p>	<p>2017 CARW ANNUAL SPONSORS</p>	<p>SIGN SPONSOR </p>
<p>PARTNER </p>	<p>DIAMOND SPONSOR  SOMERSET PROPERTIES</p>	
<p>PLATINUM SPONSORS</p>		<p>CRE AWARDS PRESENTER  TRI CITY NATIONAL BANK</p>
<p>Associated Bank CHICAGO TITLE eua OLD NATIONAL BANK innovative Construction Solutions, inc. <small>The Real Estate Center of America</small></p>		
<p>GOLD SPONSORS</p>		
<p>         </p>		
<p>      </p>		
<p>SILVER SPONSORS</p> <p>Anderson Commercial Group Colliers International Husch Blackwell, LLP Ryan Companies Sheboygan County Economic Development Corporation</p>		<p>RETAIL CONFERENCE PRESENTER  LANDMARK CREDIT UNION</p> <p>HOME OF CARW TWO-FIFTY</p>