



November 8, 2017



[Out of State License \(OSL\) Law Changes for Commercial Progresses in Madison](#)

Late in 2016, CARW members cited that the current out-of-state (OSL) law created a situation where a Wisconsin firm (ISL) could be argued as practicing outside of the permitted Wisconsin laws because the law only allows cooperation when the ISL has the property listed. CARW members pointed out that it is common to have OSLs reach out to ISLs who ...[Read more.](#)



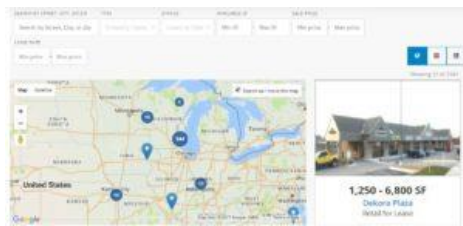
[CRE Fares Well in House of Representatives' Tax Plan | GlobeSt.com](#)

We have received many questions over the past few weeks regarding the tax reform proposals and impact on the commercial real estate industry. The only certainty we have is that what has been proposed by the House of Representatives will be different than what is proposed by the Senate, and what may or may not be signed into law. Nevertheless, ...[Read more.](#)



Aerotropolis – Airport Development Plan Released to Commercial Real Estate Community

With the recent release of the Aerotropolis Development Plan, attendees had the unique opportunity to meet, connect with, and hear from industry leaders, top elected officials, planning staff and others who have contributed to this effort - one that spans and connects nine municipalities with this area of Milwaukee County. ...[Read more.](#)



New Property Search Tool from Xceligent Available on CARW Website

In partnership with CARW's Data Partner, Xceligent, we are pleased to announce that Commercial Search Direct will be included on the CARW website. This will allow one more way for clients to find your site through online search tools. The listings are populated through the Xceligent platform and updated real-time. Xceligent has a suite of products designed specifically for commercial real ...[Read more.](#)



SARA Investment Real Estate To Sponsor 25th Year for CARW

Thank you to SARA Investment RE for their 2018 commitment for our 25th anniversary. Don't miss 2018 Annual Sponsor Opportunities for CARW – Commit Now and Receive Additional Benefits! ...[Read more.](#)



[Banks Remain Stingy With Construction Dollars](#)

Over the past two years, banks wary of taking on construction risk have lowered leverage, increased rates and applied more conservative underwriting.

Securing bank construction loans has become a tough nut for developers to crack. Some banks have pulled back on allocations to new development, while banks across the board have become more conservative in deploying that ...[Read more.](#)

[Learn More About Construction Costs at the November 13th Lunch & Learn](#)

[>> Register here.](#)

Recent Spam Emails

CARW would like to apologize to those who may have received spam sent from our email. We have taken action to further secure our accounts and are hoping this doesn't happen again. Our sincerest apologies for the inconvenience this may have caused.



Upcoming Events:

CARW Happy Hour

November 9 | 4:30 p.m. - 6:30 p.m. | Irgens 833 | [Register Here](#)

CARW Lunch and Learn

November 13 | 11:45 a.m. - 1:15 p.m. | CARW Training Room | [Register Here](#)

CCIM Site To Do Business Course

November 14 | 9:00 a.m. - 4:00 p.m. | Madison, WI | [More Info Here](#)

CCIM Site To Do Business Course

November 15 | 9:00 a.m. - 4:00 p.m. | Milwaukee, WI | [More Info Here](#)

BizTimes CRE Conference

November 17 | 7:30 a.m. - 9:30 a.m. | ICC | [Register Here](#)

CARW Holiday Party

December 4 | 5:00 p.m. - 8:00 p.m. | The Pfister Hotel | [Register Here](#)

2017 Market Update

December 14 | 3:00 p.m. - 7:00 p.m. | The Pfister Hotel | [Register Here](#)

See the 2017-2018 calendar of events [HERE](#)