The Commercial Association of REALTORS® Wisconsin (CARW) is a trade organization of over 750 commercial real estate practitioners and affiliated professionals

Mission

CARW advocates advancing the interest of commercial REALTORS® for the benefit of their industry and their personal success.



Vision

The unified, respected, recognized, effective voice of commercial real estate brokerage in Wisconsin.

History

Founded in 1993, CARW is the VOICE of commercial real estate in Wisconsin. CARW works to advance the interests of individual practitioners and the industry through education, professional development, public affairs & advocacy, professional standards & ethics and business networking.

Our Members Say

do more than half of their business with a member of CARW

do more than 34 of their business with **CARW** members

actively seek members of CARW to do business with

feel member dues either fully or more than fully match the value they receive from CARW

"CARW provides the market

information and legislative

SUPPORT that is critical to

invaluable VISION and regarding issues affecting the commercial real estate industry." - Kevin Armstong

"The organization has provided

"CARW members are strategic

business partners with the Irgens

Senior Vice President, CBRE, Inc.

RELATIONSHIPS and its vast knowledge. They are my go to resource for commercial real estate." - Ivan Gamboa Senior Vice President,

"I appreciate CARW for its great

its members." - Adam Newman **VP & Commercial Lending Manager Tri City National Bank Landmark Credit Union**

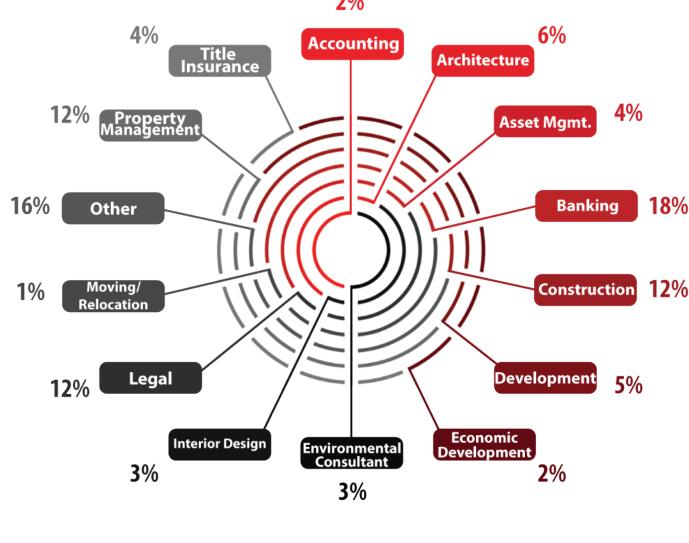
CARW members are strategic business partners and provide crucial ADVOCACY for commercial real estate.

team. We are grateful for their for commercial real estate." - Mark Irgens CEO/Manager, Irgens

Like the CRE industry, CARW is comprised of **Affiliates**

We are more than REALTORS®.

that are essential to its success. **2**%



1

Brokers

Total Members

16%

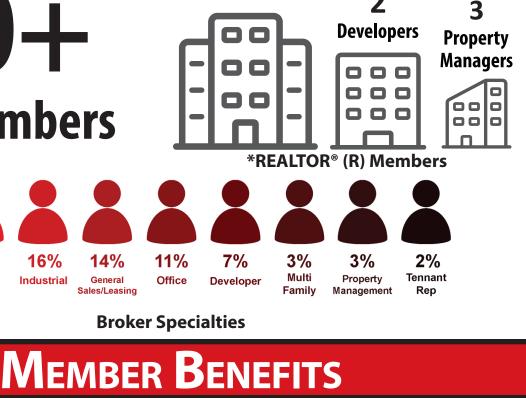
Investment

16%

Industrial

General

750+



Why Join CARW? CARW is dedicated to the success of our members by providing

3. Waukesha 4. Madison

TOP 5 CITIES

1. Milwaukee

2. Brookfield

- 5. Pewaukee
- Members cover all of Wisconsin extending into

Advocacy **Education**

Illinois & Minnesota!



Data

Advocacy

invaluable educational opportunities, countless networking experiences, data exchange, and public policy advocacy.

* We monitor ordinance changes, and represent industry interests * Stay informed with access to the Washington Report and frequent legislative updates

* Stay up to date on the industry at our monthly Lunch & Learn Series * Access to CRE Continuing Education courses required by the state * Opportunities to obtain advanced industry designations

*Learn from peers and industry experts at our annual Roundtable Forum

* Get involved through CRE Government Day, RPAC, and the Broker



Involvement Program

Education

* Network with other industry professionals at quarterly Happy Hours * Build professional relationships at our annual March Madness event,

* Networking for young professionals to at our NextGen events

- Golf Outing, Deal of the Year Awards and Holiday Party
- Data researched by REDI powered by Catylist * Access to quarterly Market Trend reports
- · CRE Lending Survey Annual Report and CRE Quarterly Outlook * Annual Market Update on trends in Wisconsin markets Discounts on Commercial Data Exchange
- Types of CARW Memberships

REALTOR® Membership:



Representing a vital resource from a variety of respected

industry-related businesses, CARW's Affiliate Membership enables these companies to stimulate interaction, input and ideas that strengthen the Association.

Join as **Affiliate**