



#### CARW Meeting with Congressman Mike Gallagher

CARW members met with Congressman Mike Gallagher from Wisconsin's 8th Congressional District on Monday, May 14. We discussed economic development and commercial real estate issues including infrastructure spending, tariffs and education. Mike Gallagher is a rising

leader in Congress and has offered to work with commercial real estate practitioners on concerns and issues we'd like to see advanced including the ...Read more.



# 18 Hours of Live Commercial Continuing Education Will Be Offered This Fall!

Wisconsin licensed real estate brokers are required to complete 18 hours of continuing education each biennium. The 2017/18 biennium will conclude

December 14, 2018 at which point CE will need to be finished. CARW will be offering 18 hours of Commercial CE this fall and have been working with instructors to make these courses even more focused on Commercial-specific issues. ...Read more.

## NextGen May Recap: The Art of Networking with Mervyn Byrd Sponsored by CJ & Associates, Inc.

On Wednesday, May 9, the CARW NextGen class welcomed networking guru, Mervyn Byrd, Vice President of Sales & leadership Development at Waukesha County Business Alliance. He shared with

the NextGen group his experience in networking situations, the challenges with it in his career and insight on how to become a better networker. ...Read more.

#### **NETWORKING**



### SIOR Wisconsin Participates in Service Day

The SIOR Wisconsin Chapter participated in the annual Service Day on May 8th, at the Wehr Nature Center in Franklin, WI, located in Whitnall Park. The services accomplished included readying the Children's Play Area, removing invasive plants (Celandine) and

trimming overgrown vegetation. Chapter members brought great enthusiasm and teamwork to the site, making it a productive day of service. ... Read more.



### Past Chair Spotlight - Scott Furmanski (2010)

Here at CARW, we often reflect (in appreciation) on the many faces and tireless devotion within our membership and leadership that have made our organization what it is today. In celebration of CARW's 25th Anniversary, we asked Past Chairs to recall their time as Chairman so that we may highlight progress, organizational growth, and the impact of our past leaders. Let's take a look at what they had to say! ...Read more.



## SAVE THE DATE! CARW 25th Anniversary

Celebrate 25 years of turning vision into a reality on Thursday, July 26 at Discovery World from 5:30 to 9:30 p.m.

### <u>Catylist Office Hours – at CARW Offices starting May</u> 30th!

The Catylist system in Wisconsin continues to grow. The email exchange is used daily and cuts through other marketing materials. Starting in June, watch for HotSheets showcasing available properties in Wisconsin. At this time, we have nearly 5,000 listings in the system and almost 27,000 properties. 6,300 sale comps and more than 900 users in Wisconsin. ...Read more.

#### **Upcoming Events and Opportunities:**

Wednesday, June 6 | 3:30 - 5 PM | New Member Orientation | CARW | Register here

Monday, June 11 | 11:45 AM - 1:15 PM | The State of Manufacturing in WI | Register here

**Wednesday, June 20** | 3 - 5:30 PM | CARW/CoreNet Event | Northwestern Mutual | Registration opens soon

**Monday, July 16** | 11:45 AM - 1:15 PM | Lunch & Learn: Ballpark Commons Development | Rock Complex | Info coming soon

**Thursday, July 26** | 25th Anniversary | 5:30 - 9:30 PM | Discovery World | Registration opens soon

See the 2018 calendar of events HERE

