

#### Decision on Association Health Plans

What the Association Health Plan Rule Means for REALTORS®: The U.S Department of Labor (DOL) has finalized its long-awaited Association Health Plan (AHP) rule to expand the definition of "employer" to include "working owners." This change allows real estate professionals and other self-employed individuals to participate in association health plans. A key provision, forwarded for inclusion in the rule by NAR, will allow many REALTORS® who have access to coverage through a spouse to be eligible to choose an AHP option.

**Bottom Line:** The ruling is a major step forward for NAR's long-standing advocacy efforts to expand AHP eligibility to independent contractors. This ruling allows NAR to keep up its ongoing program to evaluate potential options for expanding REALTORS® options for access to health insurance coverage. It does not mean that a REALTOR® AHP will be available in the near term, but action continues to explore such options.

What is next?: The road from the DOL ruling to the availability of an AHP is long and not without potential detours. Legal and other challenges could delay implementation of the rule. NAR has been advocating for an AHP solution for decades as a means to expand access to health insurance options for REALTORS® and this final rule makes AHPs one-step closer to achieving that goal. The result of our advocacy efforts, the strategic recommendations of our Member Benefits Team and consultations with health insurance experts have positioned NAR to analyze a potential AHP option in a comprehensive process to help secure best quality health insurance at the most affordable price for all of our members and their families. NAR wants to caution our members that the development of an AHP will be a long process and may not meet the health insurance coverage needs of all members.

Where can I find more information?: NAR's Health Care Reform topic page contains a number of resources on NAR advocacy efforts concerning health insurance availability, including policy statements, Congressional testimony and comment letters to regulatory agencies. Explore the issue in depth.

# Internet Sales Tax Fairness - A Win for Brick and Mortar Retailers AND Wisconsin Residents

Last week, in a win for commercial real estate, the U.S. Supreme Court announced a ruling that states should be able to require online sellers to collect and remit sales tax on purchases. The National Association of REALTORS® submitted a friend-of-the-court brief in favor of this position, because it helps create an even playing field between brick-and-mortar retailers and online ...Read more.

### State Real Estate Issues | 68 Legislative Priorities Passed Into Law

The Commercial Association of REALTORS® Wisconsin, in its affiliation with the Wisconsin REALTORS® Association, benefits from the strength and breadth of the industry's advocacy efforts each legislative session. These actions support not only individual members but economic development and the elimination of regulatory barriers that incumber growth across the State. More than 15,000 members in Wisconsin alone, advocate for real ...Read more.

# CARW and CoreNet Teamed Up to Bring Members an Exclusive Tour of the Northwestern Mutual Tower

On Wednesday, June 20, Northwestern Mutual's Assistant Directors of Facility Operations, Tracy Lutterman and Scott Wollenzien presented a project overview of the building. They discussed working conditions, construction of the tower, sustainable efforts and more! Later, attendees were given an exclusive tour of the building all the way up to the 32nd floor. ...Read more.

# Wisconsin Investment Property and Property Management in Commercial Real Estate - Commercial CE Starts Fall 2018

CARW worked closely with WRA and State of Wisconsin, along with talented instructors to pull together relevant commercial continuing education courses for the fall 2018 REALTOR continuing education. You'll need to take 18 hours by the end of 2018 if you have not completed them in the last biennium. Network with your peers, bring real world examples, and ask questions real-time when you attend live CE with CARW! Also save money by registering before August 15th. Are your classes complete? Want to register? ...Read more.

## **NETWORKING**

### Meet our NextGen'R Of The Week - Josh Lurie with Husch Blackwell LLP

We will be featuring one of the CARW NextGen participants. There are 18 commercial real estate professionals involved in the program - each with their unique story to share and individual motivation for involvement. This week's featured NextGen'R is Josh Lurie from Husch Blackwell LLP. ...Read more.

### CRE Circles - Still Interested? Let us Know

The recent member survey suggested you were looking for more small group interaction with fellow commercial real estate professionals. Our programs committee has developed the "CRE Circles" concept to bring idea sharing and small group networking opportunities, exclusive to CARW members at no fee. We have modeled this program after other successful 'mastermind' and 'idea exchange' models, and have identified leaders for those groups. We will be assembling the groups starting next week - if you'd like to get your application in, contact Layla at Layla@carw.com

# Deadline THIS FRIDAY for REACH Nominations - Do You Have a Charity In Mind?

REACH is now accepting nominations for our 2019 Charitable Giving Program! Do you know a charity that you want to nominate? Visit the website for more information Here.

### HotSheets! Your Properties Featured Twice Each Week!

This week, Catylist launched the first HotSheets in the Wisconsin Market featuring retail, office and industrial listings including contact information and details of the property. Did you miss them? Check them out below. At this point, the exchange contains more than 30,000 properties and 6,500 sale comps. Questions? Contact James Bertolli.

Office Industrial Retail

### **Upcoming Events and Opportunities:**

July 10 | 12 - 3:30 PM | CARW FIFA World Cup Event | Nomad Nacional | Register here
July 11 | 11:45 AM - 1:15 PM | Ballpark Commons Development | Umbrella Bar | Register here
July 26 | 5:30 - 9:30 PM | 25th Anniversary | Pavilion at Discovery World | Register here
August 14 | 11:45 AM - 1:15 PM | Blockchain in CRE | CARW Training Room | Info Coming
Soon

August 21 | 10:00 AM - 7:00 PM | North Shore Country Club | Call for more information

See the 2018 calendar of events HERE

