



## [Wisconsin Commercial Data Exchange is now live! Login Now!](#)

We are pleased to announce that the CARW Wisconsin Commercial Data Exchange has officially launched. Just four weeks following the departure of our former Exchange partner, Xceligent, leaders from CARW and the research departments rallied to identify a solution for our market that will allow the Wisconsin commercial real estate community to:

- Facilitate the marketing and listing of property, ...[Read more.](#)



## [NextGen'R Of The Week](#)

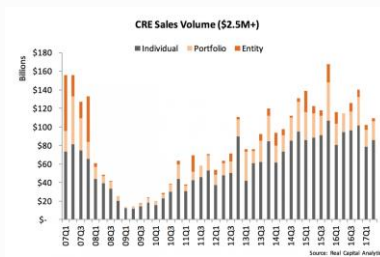
Each week, we'll feature one of the CARW NextGen participants. There are 18 commercial real estate professionals involved in the program - each with their unique story to share and individual motivation for involvement. This week's featured NextGen'R is John Davis from Founders 3 Real Estate Services. To see John's answers to the five questions ...[Read more.](#)



## [CCIM 103 Course](#) in Milwaukee - User Decision Analysis

User Decision Analysis For Commercial Investment Real Estate In CI 103, you'll incorporate the CCIM Decision-Making Model into all case studies. Begin to develop the practice of applying the CCIM Communications/Negotiations Model to all real estate decisions with a focus on using this Model in interest-based negotiations. Whether an Investor or a user, you will approach

real estate problems from ...[Read more.](#)



## [Commercial Real Estate Displays Signs of a Maturing Cycle](#)

What an eventful year 2017 has been! We weathered winter snowstorms, summer record heat, strong hurricanes and 500-year floods. We watched as campaign promises have

gotten mired in legislative tall grass. We cheered as consumers found more jobs and higher wages, only to see those wages outpaced by steeper housing costs. We listened intently as the Federal Reserve announced its ...[Read more.](#)



## [REALTOR® Continuing Education Starts January 18!](#)

The **Wisconsin Department of Safety and Professional**

**Services** requires all real estate licensees to complete **18 hours** of continuing education during each two-year licensing period (biennium) in order to renew your license. This is accomplished by completing **six 3-hour classes** included in the current biennium's curriculum and passing the exams for each class. **The biennium concludes December 2018.** Now more than ever, quality counts when it comes to your real estate education. Don't just renew your license — enhance your career! The WRA offers the full span of courses in all state-approved continuing education topics. You have access to all of the required courses and can choose from the approved electives to meet your career needs and interests. ...[Read more.](#)

## Upcoming Engagement Opportunities:

- **Wednesday, January 31** | 8:00 a.m. - 12:00 p.m. | Government Day | [Register here](#)
- **Tuesday, February 6** | 8:00 - 9:30 a.m. | Coffee w/ CARW - Tax Reform | Save the Date
- **Tuesday, February 13** | 7:30 - 9:30 a.m. | CRE Roundtable Forum | [Register here](#)
- **Tuesday, February 20** | 4:30 - 6:30 p.m. | Happy Hour at the Arcade | [Register here](#)
- **Thursday, March 15** | 11:30 a.m. - 5:00 p.m. | March Madness | IPIC | Open Soon
- **Monday, March 19** | 11:45 a.m. - 1:15 p.m. | Lunch & Learn | CARW | Open Soon
- **Wednesday, April 18** | 8:30 a.m. - 6:00 p.m. | Retail Event | Potawatomi | Open Soon

See the 2018 calendar of events [HERE](#)