

Membership Guide

The Commercial Association of REALTORS® Wisconsin (CARW) is a trade organization of over 650 commercial real estate practitioners and affiliated professionals.

Mission

CARW advocates advancing the interest of their industry and their personal success.



Vision

The unified, respected, recognized, effective voice of commercial real estate brokerage in Wisconsin.

History

Founded in 1993, CARW is the VOICE of commercial real estate in Wisconsin. CARW works to advance the interests of individual practitioners and the industry through education, professional development, public affairs & advocacy, professional standards & ethics and business networking.



Advocacy | Education | Networking | Data



18%

TOP 5 CITIES

1. Milwaukee

2. Brookfield

3. Waukesha

4. Madison 5. Pewaukee

Members cover all of

Illinois & Minnesota!

Wisconsin extending into

Advocacv

Education

Networkina



Broker Specialties



Affiliate Membership:

Representing a vital resource from a variety of respected these companies to stimulate interaction, input and ideas that strengthen the Association.



Our Members Say

do more than half of their business with a member of CARW

do more than 34 of their husiness with CARW members

actively seek members of CARW to do husiness with

feel member dues either fully or more than fully match the value they receive from CARW

"The organization has provided "I appreciate CARW for its great and They are my go to resource for regarding issues affecting the commercial real estate industry."

- Kevin Armstona Senior Vice President, CBRE, Inc.

"CARW members are strategic business partners with the Irgens team. We are grateful for their for commercial real estate.

> - Mark Irgens CEO/Manager, Irgens

ELATIONSHIPS and its vast knowledge

- Ivan Gamboa Senior Vice President, **Tri City National Bank**

"CARW provides the market information and legislative **SUPPORT** that is critical to its members."

- Adam Newman **VP & Commercial Lending Manager Landmark Credit Union**

Member Benefits

Why Join CARW?

CARW is dedicated to the success of our members by providing invaluable educational opportunities, countless networking experiences, data exchange, and public policy advocacy.

- We monitor ordinance changes, and represent industry interests Stav informed with access to the Washington Report and frequent
- Get involved through CRE Government Day, RPAC, and the Broker Involvement Program

Education

- Stay up to date on the industry at our monthly Lunch & Learn Series · Access to CRE Continuing Education courses required by the state
- · Opportunities to obtain advanced industry designations
- * Learn from peers & industry experts at our annual Roundtable Foru

🐼 Networkina

- Network with other industry professionals at quarterly Happy Hour Ruild professional relationships at our annual March Madness event Golf Outing, Deal of the Year Awards and Holiday Party
- Networking for young professionals to at our NextGen events

Data powered by XCELIGENT

- Access to quarterly Xceligent Market Trend reports
- CRE Lending Survey Annual Report and CRE Quarterly Outlook
- Annual Market Update on trends in Wisconsin markets
- · Discounts on Xceligent Data

Types of CARW Memberships

We are more than REALTORS®...

Like the CRE industry, CARW is comprised of **Affiliates** that are essential to its success.

