



CARW Next Generation Application Form

CARW Next Generation is offered to CARW members and involves two components: the first consists of programming that is open to commercial real estate professionals and determined through an application process. This application requires an endorsement from company leadership, a \$200 program fee, and a 9-month commitment to the program, of which 10-15 commercial real estate professionals will be selected for. This time commitment is essential in order to attend our monthly meetings that will take place at the Association Office from 4 – 6 p.m. on the second Wednesday of each month. The second component of the program involves social events and happy hours – 2-3 annually, open to numerous disciplines within the commercial real estate industry.

Overall, CARW Next Generation is a program focused on helping member firms recruit and retain commercial real estate professionals. This program gives those with less than five years of experience access and exposure to various disciplines while fostering strong relationships within the real estate community. Specifically, participants will meet with representatives from the following disciplines: 1) asset/property management, 2) construction, 3) brokerage, 4) design, 5) development/property ownership, 6) engineering, 7) finance, 8) legal, 9) public officials.

As commercial real estate is very much an experience driven industry, the knowledge gained from the program is intended to augment classroom knowledge gained through one's education by providing participants with high-level information and practical examples from actual commercial real estate projects, as well as enhancing their commercial real estate network. We believe this initiative not only improves individuals, but the industry – for now and in the future.

If you are interested in the Next Generation program, please complete the form below. Applicants will be notified by December 15th, 2017.

Please fill out the following fields (choose one):

I am in: Asset/Property Management Brokerage Construction Design
 Development/Property Ownership Engineering Finance Legal Public Official
 Other: _____

Aside from your primary discipline, which field intrigues you most? _____

Name: _____

Phone: _____ **Email:** _____

Company: _____ **Years in Commercial Real Estate:** _____

Previous Firms:

Why did you choose to pursue a career in commercial real estate?



What do you hope to achieve from this program? How will it impact your career?

What do you hope to accomplish in the next 12 months?

Please describe a project you've been involved in that you are proud of. Why?

Please provide a resume and a summary of any notable accomplishments.
Return by email / scan to Davis at davis@carw.com by November 25, 2016. Call with questions: 414.271.2021 x3

2017 Meeting Dates

Brokerage

January 11th - Jeff Hoffman, CCIM, SIOR
Cushman & Wakefield | BOERKE,
Scott Welsh, *Colliers International*

Developer/Property Ownership

February 8th - Linda Gorens Levy,
General Capital Group, Mark Irgens,
Irgens John Kersey, *Zilber,*
Jerry Franke, *WISPARK*

Design

March 8th - Matt Rinka, *Rinka Chung,*
Werner Briske, *Partners in Design,*
Tom Stacy, *EUA*

Engineering

April 12th - John Kissinger, *GRAEF,*
Adam Artz, *Pinnacle Engineering*

Construction

May 10th - Dave Riley, *Riley*
Construction, Joe Jersanus, *BRIOHN*
Building, Ryan O'Toole, *Hunzinger*
Construction

Finance

June 14th - Ivan Gamboa, *Tri City*
National Bank, Abby Summerfield,
Johnson Bank

Legal

July 12th – Danielle Bergner,
Michael Best & Friedrich LLP,
Brad Dallet, *Husch Blackwell,* Scott
Langlois, *Quarles and Brady*

Public Official

August 9th - Mayor Kathy Ehly,
City of Wauwatosa, Dave Misky,
City of Milwaukee, Steve Scaffiddi,
Oak Creek

Asset/Property Management

September 13th - Joe Lak, *Colliers*
International, Jim Vaillancourt,
Mid-America Real Estate