CI 102: Market **Analysis for Commercial Investment Real Estate**

Special Edition (Blended Learning Format)

Nov 7 - Dec 8, 2016

The CCIM Institute's new Blended Learning course format is here for CI 102! Perfect for investors. lenders, developers, brokers and other busy real estate professionals.

Complete the course in five weeks guided by experienced instructor/practitioners. Four weeks of self-paced, online coursework, assessments to check your learning along the way; then 1 1/2 days in classroom in the fifth week of the course.

Learn to use current resources to make informed real estate decisions using four independent yet interrelated analyses of the CCIM Strategic Analysis Model: Market and Competitive Analysis, Political and Legal Analysis, Location and Site Analysis, and Financial Analysis.

Look at the four major property types: office, multifamily, industrial, and retail.

Network and collaborate with classmates to apply all that learning in a culminating 1 1/2 day classroom capstone event.

REGISTER TODAY Tell your colleagues and friends!

Course Session Dates and Times:

This five-week course has four online virtual class sessions and two classroom sessions with instructors.

eligible for students will be upon course completion

Sessions 1-4 meet online from 6:00 p.m. to 7:00 p.m. Central time.

- Session 1: Monday, 11/07
- Session 2: Tuesday, 11/15
- Session 3: Tuesday, 11/22
- Session 4: Tuesday, 11/29

Sessions 5 & 6 meet in the classroom

- Session 5: 12/07 (8:00 a.m. 5:30 p.m.)
- Session 6: 12/08 (8:00 a.m. 1:00 p.m.)

Classroom Session Location:

City Center 735 N Water St Ste., 205 Milwaukee, WI 53202-4144

Online exam is open 12/8/16 to 12/15/2016

Prerequisites:

CI 101 - Financial Analysis for **Commercial Investment Real Estate**

Visit www.ccim.com/102WI or call (800) 621-7027, Option 2 to register.

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