



Commercial Real Estate Roundtable Forum

DATE: Thursday, March 6, 2014

LOCATION: Italian Community Center

631 Chicago Street
Milwaukee, WI 53202

COST: \$35 CARW Members
\$55 Non-Members
\$20 Students

SCHEDULE OF EVENTS:

7:00-7:30AM Registration, Breakfast & Networking

7:30-7:45AM Welcome & Keynote Speaker
Commissioner Rocky Marcoux
Milwaukee Department of City Development

7:45-9:30AM Roundtable Discussions

The **Commercial Real Estate Roundtable Forum** provides opportunity for commercial real estate professionals to learn more about issues relating to their industry. The morning roundtable format will allow for a variety of topics to be discussed in a small setting with one "expert" leading the discussion. Time will allow participants to move between tables in order to cover a variety of subjects.

REGISTRATION DEADLINE:

Please register prior to **February 27, 2014**. After the deadline and **AT THE DOOR** registration will cost **\$60** per person.

CANCELLATION POLICY:

Cancellations **MUST** be made in writing (email or fax) **FIVE** business days prior to the start of the event and will be fully refunded. Registrations cannot be transferred between individuals.

ROUNDTABLE TOPICS

Factors influencing MKE's Office Market and WHAT's NEXT

Lyle Landowski | Colliers International

Reed St. Yards & Water Council

Michael Weiss | General Development

Creative Financing: Swaps/Hedge

Timothy Huang | BMO Harris Bank

Oak Creek & Drexel Towne Square

Jerry Franke | WISPARK LLC

INDUSTRIAL Market is AMAZONing

Tom Bernacchi | Zilber Property Group

Gov't Update: Out of State Brokers

Cori Lamont | Wisconsin REALTORS Ass'n.

CMBS Debt Coming Due

Pat Dempsey | Walker & Dunlop

Multi Family: How Much More?

TBD

Zoo Interchange Update

Dwayne Johnson | Wisconsin DOT

Commercial Property Values

Steven Vitale | Valbridge Property Advisors

Avoiding the Pitfalls of Co-Tenancy & Exclusive Uses

Matt Impola & Josh Roling | Foley & Lardner

Why Milwaukee

Rocky Marcoux | City of Milwaukee DCD

Construction Costs

Gregg Thompson | Briohn Building Corp.

Impressions of the Market
From State's Largest Landlord

Peter Ginn | Somerset Properties

RETAIL Market: Look who is coming to Wisconsin

Peter Glaser | CBRE, Inc.

Corporate Commitment to Milwaukee

TBD | Northwestern Mutual



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spring
2014

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Please return completed registration form, along with payment no later than Friday, February 27, 2014 to:
CARW

735 N. Water Street, Ste. 205 | Milwaukee, WI 53202 | p: 414/271.2021 | f: 414/271.6126 | e: valerie@carw.com

Name(s): _____

Company: _____

Email: _____ Tel: _____

\$ _____ \$35 CARW Members
\$55 Non-Members
\$20 Students ☐ Check Enclosed in the amount of \$ _____

x _____ # of attendees ☐ Please Charge my **Master Card** or **VISA** (circle one)

\$ _____ **TOTAL AMOUNT** # _____ exp _____

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